

**PRESS INFORMATION**  
**1 November 2008**

**West Trax announces partnership with Osirian Consulting**

- **West Trax Ltd has appointed Osirian Consulting Ltd as a sales and implementation partner in the UK**
- **West Trax and Osirian combine many years experience in delivering resources and optimisation services to SAP customers**
- **With SAP budgets under increasing scrutiny, Osirian adds the West Trax services portfolio to its offerings in order to maximise value delivered to clients**

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West Trax Ltd is pleased to announce the appointment of Osirian Consulting Ltd as a sales and implementation partner for its services portfolio in the UK.

West Trax provides services focused on the optimisation of value and alignment throughout the life-cycle of SAP systems, giving fast payback on investment by increasing effectiveness of processes and exploiting un-explored potential in terms of cost savings, quality, performance and productivity.

Each service provides clients with benchmark comparisons with real-world data from in excess of 830 analyses already completed - with no software installation and a non-intrusive data collection process - West Trax is unique and has testimonials from clients whose savings have run into millions.

Osirian Managing Director Colin Laphorn stated, "Osirian Consulting has been a market leader in the supply of SAP resources to blue-chip companies and consultancies for almost a decade - in these difficult times we see that West Trax offers a unique solution to maximise the potential of SAP implementations in terms of both optimum outlay and scope. We see the West Trax solution as an invaluable addition to our SAP portfolio."

Calling on its expertise for this new venture Osirian's sales effort will be led by Tony Weston, Head of the SAP division at Osirian and Theo d'Orgee. Implementation is led by Rob Cranston who has many years of technical involvement with SAP - Cranston stated, "West Trax is unique in its service offering - in my experience many SAP users today are totally unaware of just how much money and effort could be saved by using the West Trax services -

this is borne out by their outstanding success in the German marketplace in all types of industries.”

In welcoming Osirian Consulting as a partner, David Long West Trax Ltd’s Chief Executive commented, “We are delighted to be working with the Osirian team. In today’s demanding marketplace, and the current financial climate clients will benefit greatly from the combination of skills and experience that we will bring together. We look forward to helping SAP customers fully exploit the benefits and added value provided by the West Trax portfolio of optimisation and benchmarking services.

**ENDS**

**Notes to editors:**

**About Osirian Consulting**

Osirian Consulting Ltd provides SAP resources and services to major enterprises and consultancies, mainly in the UK. Osirian has its main office in Reading, Berkshire.

**About West Trax**

West Trax is a service provider delivering management consulting and IT consulting services. Founded in 2003, the company combines many years of international experience in the professional services business with state-of-the-art technology. With KPI Scan®, KPI Optimiser®, KPI QA® and Benchmark Express®, West Trax offers solutions that help to increase the effectiveness of corporate processes and the performance of IT infrastructures. West Trax focuses on global SAP system optimization.

Visit: [www.westtrax.com](http://www.westtrax.com)

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