



Replacing Custom Code With Standard SAP Functionality

Real Life Example Of Client Savings

Benchmark data based from over 1,200 analyses conducted by SAP optimisation specialist West Trax confirm that many SAP customers are missing out on major opportunities to reduce costs, address performance issues and improve the effectiveness and efficiency of mission critical business processes.

Most of the systems analysed by West Trax show significant under-utilisation of major functional components that are already available and incurring SAP license and maintenance charges. In many cases a history of Technical Upgrades and a lack of awareness of currently available standard functionality results in system technology being at ECC 6.0 but the processes and functions remaining at R/3 4.7 or older.

Redundant or inefficiently used custom code and underutilised standard potential inflate the already substantial costs associated with SAP system operations and projects. Regardless of whether they have decided not to upgrade to ECC 6.0, are planning to upgrade or have already upgraded, SAP customers are urged to regularly assess their current system usage levels and the potential for optimisation.





A recent study for a West Trax client highlighted the benefits that can be gained by replacing custom code and increasing standardisation. To facilitate the replacement of Custom Code with Standard SAP functionality West Trax provided the client with factual information that addressed the following questions:-

- 1: What are the reasons for Custom Code use? What tasks do they perform?**
- 2: Does Standard functionality exist that could replace the Custom Code?**
- 3: What are the financial consequences of replacing Custom Code with Standard?**

The responses to these questions revealed major cost saving and optimisation opportunities.

1) What Are The Reasons For Custom Code Use?

The West Trax ABAP Parser was used to identify which tables were accessed by each Custom Code program. The Custom Code was mainly associated with the following environments - "Sales", "Customers", "Financials" and "Logistics".

-  In "Sales" the Custom Code was mostly used for measurement, comparisons and analysis of results; and for returns and bonus queries.
-  In the "Customers" environment the focus was on logistics and client delivery areas.
-  The "Financials" focus was on Debtors and an interface to a 3rd party HR finance control system.
-  In "Logistics" Custom Code was used to correct various objects.

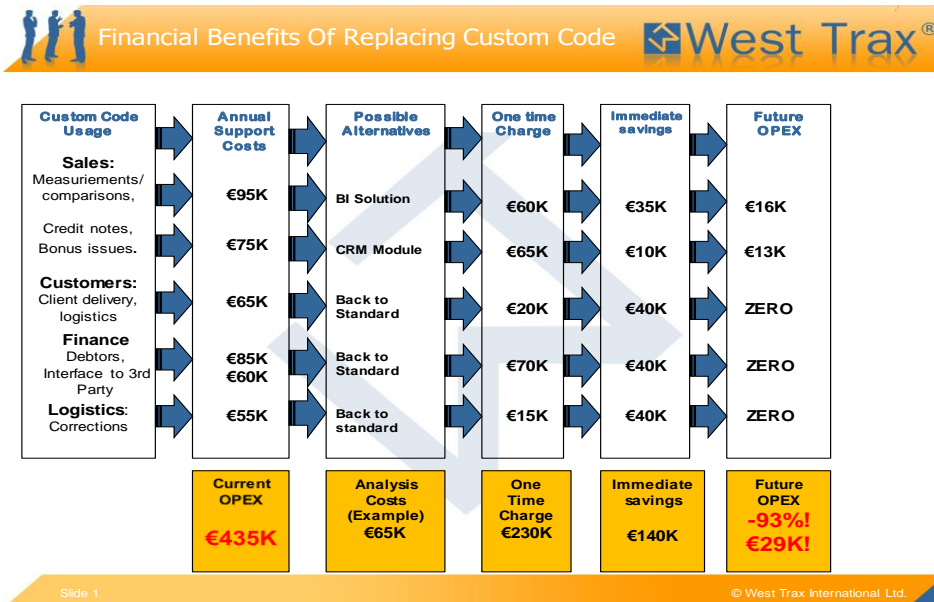
2) Does Standard functionality exist that could replace the Custom Code?

The client consulted with West Trax and his Service Provider to check if Standard functionality could provide a suitable replacement for the expensive Custom Code solutions.



- ☒ In “Sales” a BI solution was recommended.
- ☒ For “Returns and Bonus Queries” a standard CRM Solution or a CRM Service Package was a possible alternative.
- ☒ In the “Customers” environment the possibility to re-standardise was identified – replacing Custom Code with the existing SAP ERP functionality.
- ☒ The “Financials” focus was on Debtors and an Interface to the 3rd party HR system. SAP ERP Financials and SAP ERP HCM were recommended as alternatives.
- ☒ In “Logistics” Custom Code was used to correct various objects. The client was advised to re-standardise – replacing Custom Code with available ERP 6.0 functionality.

3) The financial benefits of replacing Custom Code with Standard



About West Trax

West Trax International Ltd is a global service provider of management and IT consulting services. Founded in 2003, the company combines many years of international experience in professional services with state-of-the-art technology to deliver innovative solutions. With **KPI Scan**[®], **KPI Optimiser**[®], **KPI QA**[®] and **Benchmark Express**[®] West Trax is focused on system optimisation solutions that help clients maximise the ROI on their SAP investments. More detailed information can be found at www.westtrax.com.

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